

## Job Description: Jagua Sourcing and data Manager

Job title: Jagua Sourcing and data manager  
Location: Bogotá, Cundinamarca and Tolima, Colombia  
Employment type: Junior position – Full time  
Duration: 01 August 2021 – 01 August 2023 (probation until 1 October 2021)

### About the Project

Blue Leaf B.V. is a Dutch company specialized in creating cosmetic products from the jagua fruit, specifically temporary tattoos. In collaboration with [Resilience B.V.](#) (a Dutch organization for sustainability consulting with a strong focus on agribusiness) and [Alimentos Suqa S.A.S.](#) (a dehydrator of fruits and vegetable based in Bogotá), Blue Leaf started sourcing jagua fruits in Colombia. Fruits are sourced from the regions of Cundinamarca and Tolima and are processed by Suqa. The jagua fruits processed by Suqa are utilized in the production of cosmetics in the Netherlands, where they are sold via web shops and shipped all over the world.

Blue Leaf aims to grow the business from a niche market into a sustainable commodity, considering jagua fruits have a number of additional applications, not only in the cosmetics industry. The plan is to incorporate a Colombian subsidiary that will be in charge of the sourcing of the fruits with a mixed model: outgrowers (smallholder farmers who already have jagua trees on their land) and own plantation, to be initiated in late 2022.

### Role

Blue Leaf is looking for a motivated, enthusiastic and independent Sourcing and data manager. S/he will be instrumental in sourcing jagua fruits and collecting data and knowledge on the jagua tree, to be applied in the sourcing process and in the plantation set-up. This is a junior position that includes extensive learning and growing opportunities. A list of specific duties is provided below.

S/he will be in charge of sourcing fruits from different locations (initially limited to Cundinamarca and Tolima), scouting new potential suppliers of jagua fruits, collaborating with them for a safe and responsible sourcing, organizing picking (if necessary), quality control, collection and transport of the fruits and payments. The required quantities and frequency of sourcing will grow over time. The sourcing activities will be documented and reported to Suqa's management and a supervisor from Resilience/Blue Leaf, and relevant information will be organized in a suppliers' database.

With very rare exceptions, the jagua tree is not utilized commercially, therefore the limited scientific literature available focuses on aspects of the tree that are not directly relevant to a good sourcing process. Therefore, the sourcing manager will be required to collect and analyze data regarding the growth patterns of the tree and the fruits, in order to make the sourcing process more effective and efficient. This should result in an updated sourcing manual (a basic version is already available).

S/he will also support with the preparatory activities necessary to set up a jagua plantation, ranging from scouting potential plots of land to organizing a nursery to organizing the actual plantation. In due time, the sourcing manager position can naturally evolve into a role more focused on the plantation. The plantation will not be organized solely around jagua trees, it will rather be an area where permaculture and agroforestry principles will be implemented to ensure the maximum benefit of all (native) crops and trees that will be planted. Ideally, the plantation will turn into a point of reference for experimentation with different species and exploration of their (possibly unexploited) commercial potential.

### Duties

## SOURCING FROM OUTGROWERS

- Streamlining Jagua sourcing from existing clusters
- Training farmers on best practices to source jagua fruits and care for jagua trees
- Organizing new clusters (up to 19 clusters in 2023, and 40 in 2025): scouting good locations with trees and farmers willing and eager to collaborate, train farmers on safe, responsible and good quality jagua picking, keep contacts with them, organize suppliers' database and keep it updated

## DATA COLLECTION AND SHAPING KNOWLEDGE ON JAGUA TREES

- Collect data on Jagua fruits
  - Growth cycle
  - Fruit growth patterns and seasons
  - Stages of ripeness
  - Sourcing locations
  - Tree maturity
  - Identifying variables to collect the best staining fruit
  - Document the research, experiments, data collection, ideally resulting in a sourcing manual
- Experimenting with ideal growth conditions for Jagua fruits
  - Nursery
  - Seedlings
  - Grafting
  - Irrigation
  - Fertilization
  - Planting locations
  - Documenting

## PLANTATION SET-UP

- Identification of suitable areas of land
- Support of acquisition process of land
- Set-up nursery at the plantation
- Set-up plantation
- Implement lessons learned and experiment on plantation
- Train plantation majordomo to manage the daily plantation activities

## Minimum Qualification

- University degree in agronomy, agricultural or environmental sciences or similar degree
- Proven experience (2-4 years) working in an agriculture context, ideally fruit trees (planting, growing, grafting)
- Proven experience working in rural areas
- English and Spanish speaking, good Spanish writing skills

## Required Skills

- Independent, proactive and flexible
- Autonomous and solution oriented
- Strong communication skills
- Organized and structured data collection skills
- Driver's license and own vehicle (car) for field visits
- Able to work on new projects and assignments if required (still in the context of agribusiness)

## Conditions and benefits

The position of Sourcing and data manager is a full-time job (48h/week) for two years. The contract includes social benefits (incl. pension, health, vacations) as per the Colombian *Codigo Laboral*. The salary for the position will be negotiated during the recruitment process.

When not engaged in field visits, the employee will be able to work at Suqa's premises in Bogotá. The position requires that the candidate owns a vehicle s/he will use for said field visits, therefore trip expenses (gas, tolls) will be reimbursed regularly.

The chosen candidate will have the possibility of being part of a personal development program that includes sessions with coaching, training and opportunities for international travel (when international travels will be safe and permitted again).

### **Recruitment process**

Please submit applications (CV and motivation letter in English) to Pedro Felipe Rivera ([gerencia@suqa.co](mailto:gerencia@suqa.co)), Sander de Raad ([sander@resiliencebv.com](mailto:sander@resiliencebv.com)) and Susanna Cocchini ([susanna@resiliencebv.com](mailto:susanna@resiliencebv.com)). The deadline for submitting applications is the 25<sup>th</sup> May 2021.

The recruitment process consists of a first round of interviews, a demo assignment/case study and a second round of interviews. The first round of interviews will be held the week of 31/05 to 04/06. Selected candidates will be asked to finalize the assignment in the following 1-2 weeks. The final round of interviews will be held in the week of 21/06 to 25/06 .